

A photograph of a businessman in a dark suit standing on a rooftop, looking out over a city at dusk. He is holding a large, orange umbrella. The city lights are visible in the background, and the sky is a mix of purple and orange. The image is partially covered by a large, dark blue triangle on the left and a large, light blue triangle on the right, which frames the central text.

Capability Statement



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Who is HWA?

HWA Insurance Brokers was established in 1986 to supply business professionals with cost effective insurance solutions.

Over the last 35 plus years HWA has prospered into one of Australia's most well-known and respected providers of general insurance products. We are also one of Australia's Largest Marine Insurance Brokers.

HWA has acquired the portfolios of leading local insurance brokers and brought them together to create a wealth of experience, with over 350 years of knowledge we are able to cater for small and large clients alike.

Our brokers have access to global strength and local knowledge, our extent of capability are just some of the things that set HWA apart.

Insurers and Insurance Underwriting Agencies align with HWA because of our reputation for being professional and progressive.

Why use HWA Insurance Brokers?



Experience

At HWA, we work with businesses across a wide range of industries. This knowledge means we can help identify risks that are specific to your type of business – and quickly find the right policy options to match.



Negotiating Power

As part of the Steadfast network, our brokers have the power to negotiate more competitive prices and better policy terms. This means broader coverage and customised options – so you can feel confident your business's future is secure.



Strength

HWA is a part of Australasia's largest general insurance broker network, which manages more than 3.6 million policies for small to medium businesses. So, you can benefit from the strength and security that comes from scale, with the personal attention of your own Steadfast Broker.



Claims Management

We have a dedicated claims team to provide support when you need it most and help you through the steps from notification to settlement.



Service

A HWA Broker has your best interest for the long haul, offering and understanding you and your business requirements.

We leverage our extensive experience to advocate for your best interests in all circumstances



Save Money

As part of the Steadfast network, we can often negotiate lower prices for clients. Plus, our knowledge of the insurance market cycle and our efficient claims advocacy can help us to keep your cover cost-effective over the years.



Save Time

Our Brokers take the time to understand your business and personal insurance and tailor a policy to match – taking the hard work out of getting the right cover. We can do the research, arrange covers and manage claims administration so you can focus on what's important.



Stress Less

With HWA, you can feel confident you have the right cover for your business, whatever your insurance requirements. You can be supported by the strength of HWA, which manages small to medium businesses, and you have a dedicated advocate should you need to claim.





Our affiliations

Steadfast

Steadfast Group is the largest general Insurance Broker network and the largest group of insurance Underwriting Agencies in Australasia, with growing operations in Asia and Europe.

The Steadfast Network has 42+ general insurance brokerages in Australasia who receive superior market access, exclusive products and services, backed by the size and scale of the Steadfast Group



NIBA

NIBA represents approximately 450 member firms and 15,000 individual Brokers including large, multinational Insurance Brokers, Australian Broker networks, and small to medium-sized businesses located in cities, and regional areas right around Australia.

NIBA is committed to supporting its members by representing the interests of Brokers and their members to Government and regulators and promoting high levels of professionalism.

The work NIBA does in the interest of its members falls under three key pillars: representation; professionalism; and community.

Who do we deal with?

HWA has over 12,000 clients ranging from SME to large corporate entities.

Professional Services

Property management and procurement
Advertising and marketing specialists
Legal
Medical
NDIS Professionals

IT Professionals
Telecommunication
Science and technology
Financial companies
Gas and diesel
Accountants
Chemical



Associations and Industry groups

Franchisee groups
Specific targeted industries

Industry Sectors

Commercial

Plumbing supplies
Transport
Wholesaling
Major Retailers
Import/exporters
Consumer services
Marine services
Property Owners

Trades

Building
Electrical
Plumbing
Motor Mechanic
Panel Beater
Concreters



Contact information



Contact HWA Insurance

5C / 148 Chesterville Road, Moorabbin Vic 3189
Postal Address: P.O. Box 222, Moorabbin Vic 3189
Phone: 03 9559 3333
Email: info@hwainsurance.com.au
AFSL: 243534

www.hwainsurance.com.au